



14 Clock Hour Course:

- Essential knowledge
- Essential credibility
- Essential advantage

Did you know...

**green certified homes
sell faster and for a
higher premium than
non-certified homes?**

In this 2 day class, learn the many features that go into making a home green and explore techniques for how to successfully sell green homes in today's market. Learn to:

- Increase sales and marketing capability
- Expand offerings to clients
- Provide solutions to today's economic and environmental challenges.

The course instructor Ben Kaufman is GreenWorks Realty's owner and founder. He has 7 years of experience marketing and selling green homes. Ben is this year's winner of the Built Green Pioneer Award and was one of the driving forces in getting green homes and features listed on the NWMLS.

Students will receive a complimentary copy of The Northwest Green Home Primer, by renowned green building experts Kathleen O'Brien and Kathleen Smith.

Visit our website for more information and to register today!

Next class...

November 10 & 11, 2009
9:00 a.m. - 5:00 p.m.

Phinney Neighborhood
Association
6532 Phinney Ave. N
Seattle, WA 98103

\$250 per person
Register online by
November 5.

Questions?
Call us at 206.621.8626.

This course is a program of GreenWorks Realty and the Sustainable Development Training Institute, a division of O'Brien & Company.

